

## Common Questions about Zambroza



**Q: Does Zambroza contain both the fruit and pericarp (rind) of the Mangosteen?**

A: Yes, Zambroza contains all parts of the mangosteen fruit, seeds fruit and the rare pericarp rind enriched with Xanthoness!

**Q: I thought that XanGo had a patent on the use of the mangosteen pericarp and that no one else can use it?**

A: It is not entirely true that XanGo has a patent on the use of mangosteen or mangosteen pericarp. As we all know, you can't patent a natural ingredient. Rather, their patent was claiming that the use of a good-tasting ingredient to mask the bad taste of a health-promoting ingredient (mangosteen pericarp) was new and unique. In fact, this type of masking of bad-tasting ingredients is well-known to those skilled in the art. In fact XanGo's patent was re-examined by the US Patent Office and on April 21/05 all 81 of their patent claims were rejected. Here is some info on how to access the documents to **see for yourself**: Here is the link to the patent office PAIR system, where you can view/print the patent rejection. Copy and paste the number as you see it below, and click on the "image wrapper" tab. This is all the documents related to this patent application and one of the first ones, **dated 4/21**, is the one you want--a 9 page document. Go to this address:

<http://portal.uspto.gov/external/portal/pair>

After the site comes up, enter application No. 90/007,178 and click on the image file wrapper tab, which will reveal an index of the document history. **Turn pages with the top tab.**

**Q: Does Zambroza contain xanthoness?**

A: Yes, Zambroza does contain xanthoness from *Garcinia mangostana* (mangosteen). We have actually uncovered a couple more Xanthoness that our U.S. Competitors don't have in their formulation due to our patented extraction method.

**Q: What are Xanthoness and why are they beneficial?**

A: Xanthoness are a group of active compounds found in the mangosteen and are

found in all parts of the fruit. Zambroza does contain xanthenes. However, xanthenes are not the only biologically active substances in the mangosteen or in Zambroza. Catechins, polyphenols, polysaccharides, vitamins, flavonoids, and other antioxidants are all active substances in these fruits. Nature's Sunshine has compared Zambroza's antioxidant, polyphenol, and immune activity to our competitor's product. Zambroza surpassed the competitor's product each time, and in fact shows more than three times the immune-stimulating power of its nearest competitor.

**Q: What is the actual ORAC value of the Zambroza product?**

A: See orac on additional information on the home page.

**Q: Why was Zambroza developed?**

A: This was specifically formulated as a highly nutritional drink with many strong antioxidants. Antioxidants scavenge the free radicals that occur in the body due to normal metabolism, and also from exposure to toxins such as pollution, tobacco smoke, ultraviolet light and radiation. If left unchecked, free radicals can cause cell damage. Antioxidants benefit virtually every organ and body system because they mop up damaging free radicals. Zambroza delivers the most potent antioxidant protection of any product of its type on the market.

**Q: What does ORAC mean?**

A: ORAC stands for Oxygen Radical Absorbance Capacity. ORAC is a measure of a product's antioxidant strength (its ability to neutralize free radicals).

**Q: What is Mangosteen and why is it important?**

A. Garcinia mangostana or mangosteen is a fruit found in eastern tropical countries such as Thailand. The Thai people refer to mangosteen as the "queen of fruits." The fruit has a delicious sweetness with a slight amount of sourness. The dried fruit has been shipped and used medicinally for many years in China, India, and Singapore. Mangosteen contains xanthenes and powerful antioxidants.

**Q: Does the Zambroza formula have decaffeinated green tea?**

A: The green tea in Zambroza is decaffeinated.

**Q: Can you send me a nutritional profile or vitamin breakdown for the Zambroza product?**

A: While the fruits in Zambroza are known to contain vitamins A, C, and E along with bioflavonoids, carotenoids, polyphenols, and other healthful compounds, we do not have a specific breakdown of the amount of vitamins per serving.

(Variations occur based on where the fruit grows, harvest time, and other factors).

**Q: Can I mix Zambroza with anything else without affecting the benefits of this product?**

A: Zambroza can be mixed with water and other liquid drinks. This will not affect the benefits.

**Q: Can Zambroza be used with Paw Paw?**

A: Yes. When Nature's Sunshine first introduced Paw Paw, we cautioned (based on theoretical considerations) against the concurrent use of antioxidants. Since the launch, NSP has conducted clinical trials on Paw Paw that have shown antioxidants do not interfere with the effectiveness of Paw Paw. In fact, it was found Zambroza had no negative effect on the anticancer activity of Paw Paw and may actually enhance the cytotoxic activity at higher concentrations. It was also found that Zambroza alone has some anticancer activity against the HCT-116 cells used in the study.

**Q: Can Zambroza be taken while pregnant or nursing?**

A: There are very few safety precautions for Zambroza. The fruits in this product have been safely used for many years. However, Nature's Sunshine generally cannot recommend that a pregnant or nursing woman use any herbs/supplements without the recommendation of a health care provider.

**Q: Can children take Zambroza?**

A: Children can safely take Zambroza. Generally half of the adult amount would be sufficient. There are really very few safety precautions for this product. These fruits used in Zambroza have all been used safely for hundreds of years.

**Q: What is the carbohydrate content of Zambroza?**

A: There are five grams of total carbohydrates per one ounce serving of Zambroza. Four of the five grams are sugar carbohydrates.

**Q: How many calories per serving of Zambroza?**

A: The Zambroza product contains approximately 20 calories per one ounce serving.

**Q: Is Zambroza safe for diabetics to take?**

A: All the sugars in Zambroza are naturally occurring in the raw materials. There is no refined sugar and no sugar added. This combined with the low dosage (half ounce / day) should mean no problem for diabetics. Our experience to date has

been that Zambroza is no problem at all for diabetics, or for anyone with candida or other yeast or fungal infections.

**Q: Can Natures Noni and Zambroza be taken at the same time?**

A: Zambroza and Noni can be taken together. This is actually a good combination. Both products should help promote energy and vitality although each person may experience different results.

**Product**

**What are the ingredients of Zambroza?**

Obviously, the *main ingredient is Mangosteen*, the "Queen of Fruits." However, the other ingredients are concord grape concentrate, red grape concentrate, blueberry concentrate, red raspberry concentrate, grapeskin extract, wolfberry lycium extract, sea buckthorn extract, grapeseed extract, green tea extract, apple extract, and sodium benzoate. For more information about the ingredients and their health benefits.

**Why these particular ingredients?**

A company with almost 40 years in the herbal supplement industry has the experience to optimize this drink to simply be the best product of its kind on the market. Unlike some competitors, Nature's Sunshine does not have to hire a third party to develop and produce their products for them. Nature's Sunshine industry-renowned scientists worked on this product for about a year--pulling together herbs/fruits with well-known health benefits. They optimized the exact concentrations to achieve the best result--something that few companies have the ability to do...*and independent lab tests prove it!*

*Unlike some competitive products, the ingredients were NOT chosen to be cheap "fillers", nor to improve taste, nor to improve the texture of the drink.* Each and every ingredient was chosen because of a specific health benefit and to complement the action of the main ingredient mangosteen.

**What is the size of the bottle?**

The bottle contains 15 fluid ounces, or 443 ml.

**Does Zambroza contain any sweeteners, artificial flavors, or artificial colors?**

Zambroza contains no artificial colors, artificial flavors, nor sweeteners.

**How does Zambroza taste?**

In a word--delicious! Kids and adults alike love it!

### **How much of each ingredient is in Zambroza?**

The formula for Zambroza is proprietary. Nature's Sunshine does not give out the concentration of any ingredients.

### **What are the active substances in Zambroza?**

There are many of them. Xanthonenes, a particular type of antioxidant, certainly are key compounds and have received lots of attention in the medical community.

([See medical articles.](#)) There are many other active [antioxidants](#) in Zambroza as well. Due to some other powerful ingredients in Zambroza, it is also rich in *Flavonoids, Phenols, Polyphenols, Vitamins A, C, E, Beta Carotene, SOD (Superoxide Dismutase), Carotenoids, Anthocyanins, Proanthocyanins, Quercetin, Resveratrol*, and more!

### **What kind of testing does Nature's Sunshine perform on Zambroza?**

Nature's Sunshine has long had a reputation for producing the purest herbal supplements in the world. This requires much testing that competitors have neither the personnel, experience, equipment, time, nor finances to do. First, during development, the product is carefully tested for things like reactions between ingredients, ability to process without destroying active ingredients, shelf life, and more. Second, each and every batch of raw ingredients is tested not only for pesticides and other toxic substances--but also to ensure that the supplier has not "cheated" and supplied fruit that does not have the required active compounds in it. Third, during and after the manufacturing process, samples of the finished product are tested to ensure that everything meets Nature's Sunshine's high specifications.

### **How long does it take to get Zambroza?**

Nature's Sunshine ships the products via Purolator out of our Brampton, Ontario warehouse, Most people get their products within 48 hours..

### **What is the shipping charge?**

The shipping charge is dependent on the order total. Shipping charges are as follows:

### **Do you collect sales taxes?**

GST and PST (where applicable) must be added to all orders shipped to Canadian residents.

## **Company**

### **Who is Nature's Sunshine?**

Nature's Sunshine Products had a humble beginning--started by Gene & Kristine Hughes in 1972 in the basement of their home. They were the first company to ever put pure herbal products into capsules. Obviously, the idea caught on, and Nature's Sunshine is the oldest and largest encapsulator of herbs in the world. Their headquarters is in Provo, UT, and their manufacturing facility is in Spanish Fork, UT.

### **What can you tell me about Nature's Sunshine manufacturing facility?**

Nature's Sunshine facility is sometimes used by the Utah Food and Drug Administration as a model to other companies on how a supplement manufacturing facility should be operated! As recently as 2002, Nature's Sunshine received the "Supplement Manufacturer of the Year Award". Their research scientists have their offices located right there in the manufacturing plant. It is EXTREMELY clean, well-run, and impressive!

### **Compensation Plan/Rebates**

#### **Do the rebates for buying Zambroza apply only to the first order?**

No! *The 10% rebate applies each and every month that you order at least 135 PV of volume under your account number!* Nature's Sunshine is proud to offer this benefit that the competition definitely does not. Furthermore, your rebate percentage on your personal purchases can increase if you share Zambroza with others and they also order.

#### **If I sponsor people, how many levels deep does your plan pay?**

This question only applies to "unilevel" type plans such as that used by several competitors. They must offer to go several layers deep--otherwise the compensation plan loses any attractiveness at all--except to the people at the top. The Nature's Sunshine comp plan pays you from 5%-40% on the orders of people that you bring into the business--not just on the first order--but ALL orders. It pays out about 59 cents for each dollar of product sold. The majority of that goes to the distributors who are doing the most work with those customers. Learn more

#### **I already have my own account number, and I'm ready to sign up a new Associate! How do I do that?**

We recommend that distributors new to Nature's Sunshine call their orders in

directly to the Canadian office at 800-265-9163.

**What if some of my distributors do not perform?**

You do not have to have 3 "Legs" of distributors ordering \$200 of product on Autoship each month like one of our main competitors in order to get maximum commission. The compensation plan is built so that discontinuity by a successline distributor affects you minimally.

If you have any other questions or concerns please email me: [kcrocker@telus.net](mailto:kcrocker@telus.net)

Or call 403.277.4345

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